



Rana Karadsheh-Haddad
**Regional Industry Director - Manufacturing, Agribusiness & Services,
South Asia & East Asia and Pacific**

Ms. Karadsheh-Haddad has over 25 years of experience in the field of international investing and finance. She is currently Regional Industry Director - Manufacturing, Agribusiness & Services for Asia Pacific with the International Finance Corporation (IFC). Ms. Karadsheh leads a team of 115 professionals across 16 regional offices across East Asia, South Asia and the Pacific within the strategic areas across the Real Sector including Health & Education, Agribusiness & Forestry, Chemicals & Fertilizers, Construction Materials, Machinery, Manufacturing, Tourism, Retail, and Property. In this role, Ms. Karadsheh is responsible for the overall strategy, P&L and development impact of an asset base of over to US\$6bn and annual capital deployment of US\$2bn across debt and equity investments. She has driven the sustainability agenda in Asia across the Real Sector through innovative products and platforms including IFC's first Blue Loan and groundbreaking green loans as well as spearheaded IFC's US2bn Real Sector COVID response facility.

Before taking on the role as Regional Industry Director, she was Country Manager leading IFC's operations in Singapore, which includes infrastructure investments, infrastructure advisory, agribusiness, TMT/PE/Tech investments, IFC's Asia Treasury Hub and three of IFC's Asset Management Funds. Prior to this, she was the Europe, Middle East and North Africa Head for the Global Chemicals Group. Ms. Karadsheh-Haddad's deals have included debt, equity, quasi-equity transactions in Europe, Latin America, Asia and the Middle East for new ventures, expansions, operational turnarounds and acquisitions a range of sectors including infrastructure, fertilizer, chemical and petrochemical sectors. Earlier in her career at IFC, Ms. Karadsheh-Haddad was with the privatization transaction group, where she was involved in the sourcing, structuring, execution and closing of major privatization and restructuring transactions in various sectors.

Ms. Karadsheh-Haddad holds an MBA and an MA in International Economics from The George Washington University and a BA in Economics and French from The University of Michigan.